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Research Bulletin No. 114
Illinois Gas Utilities
A Comparative Study of Gas Sales Statistics
For Calendar Years 1985 and 1984

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INTRODUCTION

This study compares gas sales statistics for the calendar year of 1985 with gas sales statistics for the calendar year 1984 for the following sixteen public utilities furnishing gas service in Illinois:

Central Illinois Light Company
Central Illinois Public Service Company
Consumers Gas Company
Illinois Gas Company
Illinois Power Company
Interstate Power Company
Iowa-Illinois Gas & Electric Company
Kaskaskia Gas Company
Monarch Gas Comany
Mt. Carmel Public Utility Company
North Shore Gas Company
Northern Illinois Gas Company
Peoples Gas, Light & Coke Company, The
South Beloit Water, Gas & Electric Company
Union Electric Company
United Cities Gas Company

Data presented in the various tables was obtained from Annual Reports filed by the above utilities with this Commission.

All of the utilities considered in this study followed the Uniform System of Accounts prescribed by this Commission in 83 Ill. Adm. Code 505.

Consistent with similar Research Bulletins issued in the past, sales labeled "Interdepartmental" and "Sales for Resale" are not included with sales to "Ultimate Consumers", but are stated separately.

This Bulletin is published annually and should be of use to anyone interested in the detailed statistics of gas sales of public utilities that are regulated by the Illinois Commerce Commission.

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ILLINOIS GAS UTILITIES
TABLE ONE
SUMMARY OF GAS SALES BY CLASS OF SERVICE

CLASS OF SERVICE	REVENUE 1985	REVENUE 1984	% CHG.	THERMS 1985	THERMS 1984	% CHG.	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	% CHG.
RESIDENTIAL SALES									
WITHOUT SPACE HTG	$ 63,139,577	$ 60,690,530	4.04%	80,837,899	85,481,168	-5.43%	330,822	341,047	-3.00%
WITH SPACE HTG	2,328,534,903	2,416,191,264	-3.63%	4,419,258,064	4,667,826,048	-5.33%	2,696,833	2,671,811	0.94%
COMMERCIAL AND INDUSTRIAL SALES:									
WITHOUT SPACE HTG (INCL.SSNL.SALES)	406,048,373	526,756,595	-22.92%	921,242,738	1,256,001,750	-26.65%	17,297	17,858	-3.14%
WITH SPACE HTG	1,388,549,311	1,454,305,768	-4.52%	2,963,885,720	3,161,988,847	-6.27%	0	245,227	2.12%
INTERRUPTIBLE	103,556,436	126,719,686	-18.28%	240,943,834	278,574,470	-13.51%	238	234	1.71%
ALL OTHER SALES	800,867	892,366	-10.25%	1,514,669	1,660,802	-8.80%	762	762	0.00%
TOTAL GAS SALES TO ULTIMATE CONSUMERS	$4,290,629,467	$4,585,556,209	-6.43%	8,627,682,924	9,451,533,085	-8.72%	3,296,370	3,276,939	0.59%
INTERDEPARTMENTAL SALES	2,388,590	3,140,022	-23.93%	5,651,477	7,009,319	-19.37%	0	0	0.00%
SALES FOR RESALE	9,404,399	8,594,517	9.42%	10,422,420	7,750,146	34.48%	3	3	0.00%
TOTAL GAS SALES	$4,302,422,401	$4,597,290,748	-6.41%	8,643,756,821	9,466,292,550	-8.69%	3,296,373	3,276,942	0.59%
OTHER GAS OPERATING REVENUES	170,287,044	165,162,681	3.10%						
TOTAL GAS OPERATING REVENUES	$4,472,709,500	$4,762,453,429	-6.08%						

ILLINOIS GAS UTILITIES
TABLE ONE
(CONCLUDED)
SUMMARY OF GAS SALES BY CLASS OF SERVICE
1985

CLASS OF SERVICE	SEE TABLE NUMBER	REVENUE PER THERM (CENTS)	PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS		PERCENT OF TOTAL SALES OF GAS		PERCENT OF TOTAL OPERATING REVENUES
			REVENUE	THERMS	REVENUE	THERMS	
RESIDENTIAL SALES							
WITHOUT SPACE HTG	2	78.11	1.47	0.94	1.47	0.94	1.41
WITH SPACE HTG	3	52.69	54.28	51.22	54.12	51.11	52.06
COMMERCIAL AND INDUSTRIAL SALES:							
WITHOUT SPACE HTG (INCL.SSNL.SALES)	4	44.08	9.46	10.68	9.44	10.66	9.08
WITH SPACE HTG	5	46.85	32.36	34.35	32.27	34.29	31.04
INTERRUPTIBLE	6	42.98	2.41	2.79	2.41	2.79	2.32
ALL OTHER SALES	7	52.87	0.02	0.02	0.02	0.02	.02
TOTAL GAS SALES TO ULTIMATE CONSUMERS	8	49.73	100.00	100.00	99.73	99.81	95.93
INTERDEPARTMENTAL SALES	9	42.26			0.05	0.07	.05
SALES FOR RESALE	9-A	90.23			0.22	0.12	.21
TOTAL GAS SALES	10	49.77			100.00	100.00	96.19
OTHER GAS OPERATING REVENUES	11						3.81
TOTAL GAS OPERATING REVENUES	12						100.00

ILLINOIS GAS UTILITIES
TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1985

(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	IL GAS	IP	INTER-ST. PWR	IOWA-IL	KASKASKIA GAS
RESIDENTIAL SALES								
WITHOUT SPACE HTG	89.68	73.90	50.38	77.02	83.02	78.07	73.49	65.64
WITH SPACE HTG	60.68	55.05	54.35	58.46	62.34	56.26	48.91	57.98
COMMERCIAL AND INDUSTRIAL SALES:								
WITHOUT SPACE HTG (INCL.SSNL.SALES)	56.98	49.64	45.72	57.00	56.74	42.85	45.07	49.81
WITH SPACE HTG	61.42	51.38	46.24	58.86	53.21	52.17	46.67	55.46
INTERRUPTIBLE	52.63	38.13	0.00	50.38	42.62	37.59	39.32	0.00
ALL OTHER SALES	59.52	0.00	45.29	39.88	0.00	0.00	0.00	0.00
TOTAL GAS SALES TO ULTIMATE CONSUMERS	60.39	49.68	50.87	57.04	57.72	51.99	47.48	56.56
INTERDEPARTMENTAL SALES	46.79	40.57	0.00	39.55	38.21	62.48	41.97	0.00
SALES FOR RESALE	0.00	0.00	44.78	0.00	0.00	0.00	0.00	0.00
TOTAL GAS SALES	60.35	49.68	50.34	57.02	57.70	52.00	47.33	56.56

ILLINOIS GAS UTILITIES
TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1985

(CENTS)

CLASS OF SERVICE	MON-ARCH	MT. CARMEL	NORTH SHORE	N. IL GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES								
WITHOUT SPACE HTG	0.00	57.12	71.28	57.36	82.31	84.19	80.62	67.34
WITH SPACE HTG	50.49	50.75	56.04	45.83	57.85	71.50	60.39	58.81
COMMERCIAL AND INDUSTRIAL SALES:								
WITHOUT SPACE HTG (INCL.SSNL.SALES)	0.00	56.65	48.13	39.38	48.74	70.22	52.33	46.02
WITH SPACE HTG	47.80	45.02	49.58	41.73	53.84	64.50	54.31	55.05
INTERRUPTIBLE	0.00	0.00	44.17	0.00	47.55	53.02	45.30	44.85
ALL OTHER SALES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55.29
TOTAL GAS SALES TO ULTIMATE CONSUMERS	49.57	48.93	52.86	43.41	56.15	63.09	57.78	55.25
INTERDEPARTMENTAL SALES	0.00	0.00	0.00	0.00	0.00	41.42	0.00	0.00
SALES FOR RESALE	0.00	0.00	0.00	0.00	94.08	0.00	0.00	0.00
TOTAL GAS SALES	49.57	48.93	52.86	43.41	56.29	63.09	57.78	55.25

ILLINOIS GAS UTILITIES
TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1984

(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	IL GAS	IP	INTER-ST. PWR	IOWA-IL	KASKASKIA GAS
RESIDENTIAL SALES								
WITHOUT SPACE HTG	92.95	77.91	49.58	76.30	82.25	77.03	72.26	67.42
WITH SPACE HTG	60.52	55.62	49.36	57.55	61.91	56.69	48.54	61.52
COMMERCIAL AND INDUSTRIAL SALES:								
WITHOUT SPACE HTG (INCL.SSNL.SALES)	57.54	52.59	50.77	58.72	49.65	53.46	44.59	59.16
WITH SPACE HTG	61.22	52.44	47.47	57.14	53.01	53.19	46.43	58.57
INTERRUPTIBLE	52.76	40.81	0.00	53.15	46.37	44.50	39.68	0.00
ALL OTHER SALES	59.77	0.00	45.79	40.27	0.00	0.00	0.00	0.00
TOTAL GAS SALES TO ULTIMATE CONSUMERS	59.98	50.91	48.52	56.69	56.27	54.32	47.15	60.70
INTERDEPARTMENTAL SALES	55.00	30.73	0.00	41.26	43.82	61.21	40.48	0.00
	0.00	0.00	45.49	0.00	0.00	0.00	0.00	0.00
TOTAL GAS SALES	59.95	50.90	48.26	56.67	56.26	54.32	46.96	60.70

ILLINOIS GAS UTILITIES
TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1984

(CENTS)

CLASS OF SERVICE	MON-ARCH	MT. CARMEL	NORTH SHORE	N. IL GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES								
WITHOUT SPACE HTG	0.00	51.80	65.58	54.99	73.76	76.36	73.38	62.51
WITH SPACE HTG	50.80	47.92	55.00	44.33	56.89	66.55	61.04	59.47
COMMERCIAL AND INDUSTRIAL SALES:								
WITHOUT SPACE HTG (INCL.SSNL.SALES)	0.00	59.12	48.63	36.31	48.80	64.59	53.68	55.35
WITH SPACE HTG	49.25	44.05	49.29	40.35	53.36	57.97	56.81	56.02
INTERRUPTIBLE	0.00	0.00	45.53	0.00	48.18	49.89	46.94	51.36
ALL OTHER SALES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55.34
TOTAL GAS SALES TO ULTIMATE CONSUMERS	50.40	46.70	52.27	41.52	55.27	58.00	58.54	56.95
INTERDEPARTMENTAL SALES	0.00	0.00	0.00	0.00	0.00	57.16	0.00	0.00
SALES FOR RESALE	0.00	0.00	0.00	0.00	118.33	0.00	0.00	0.00
TOTAL GAS SALES	50.40	46.70	52.27	41.52	55.43	58.00	58.54	56.95

ILLINOIS GAS UTILITIES
TABLE TWO
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
	1985	1984	% CHG	1985	1984	% CHG	1985	1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$ 598,963	$ 593,419	0.93%	667,909	638,414	4.62%	3,746	3,894	-3.80%
CENTRAL ILLINOIS PUBLIC SERVICE CO	592,785	559,141	6.02%	802,130	717,656	11.77%	3,663	3,811	-3.88%
CONSUMERS GAS COMPANY	13,875	14,378	-3.50%	27,540	29,000	-5.03%	32	32	0.00%
ILLINOIS GAS COMPANY	6,880	6,989	-1.56%	8,933	9,160	-2.48%	36	37	-2.70%
ILLINOIS POWER COMPANY	2,841,518	3,034,796	-6.37%	3,422,802	3,689,847	-7.24%	10,525	11,273	-6.64%
INTERSTATE POWER COMPANY	14,968	18,555	-19.33%	19,172	24,088	-20.41%	89	99	-10.10%
IOWA-ILLINOIS GAS & ELECTRIC CO	247,097	267,448	-7.61%	336,235	370,108	-9.15%	2,385	2,541	-6.14%
KASKASKIA GAS COMPANY	1,805	2,570	-29.77%	2,750	3,812	-27.86%	9	10	-10.00%

ILLINOIS GAS UTILITIES
TABLE TWO
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE 1985	REVENUE 1984	REVENUE % CHG	THERMS 1985	THERMS 1984	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	AVERAGE NUMBER OF CUSTOMERS % CHG
MONARCH GAS COMPANY	$ 0	$ 0	0.00%	0	0	0.00%	0	0	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	142,530	142,023	0.36%	249,525	274,181	-8.99%	584	634	-7.89%
NORTH SHORE GAS COMPANY	1,336,001	1,299,241	2.83%	1,874,310	1,981,270	-5.40%	5,261	5,565	-5.46%
NORTHERN ILLINOIS GAS COMPANY	7,052,487	7,481,143	-5.73%	12,295,624	13,605,605	-9.63%	63,206	65,465	-3.45%
PEOPLES GAS LIGHT & COKE COMPANY	49,893,974	46,795,237	6.62%	60,620,360	63,444,260	-4.45%	239,711	245,937	-2.53%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	34,035	33,791	0.72%	40,428	44,252	-8.64%	125	143	-12.59%
UNION ELECTRIC COMPANY	279,442	241,530	15.70%	346,610	329,150	5.30%	1,156	1,157	-0.09%
UNITED CITIES GAS COMPANY	83,217	200,269	-58.45%	123,571	320,365	-61.43%	294	449	-34.52%
TOTAL	$63,139,577	$60,690,530	4.04%	80,837,899	85,481,168	-5.43%	330,822	341,047	-3.00%

ILLINOIS GAS UTILITIES
TABLE TWO
CONTINUED
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1985	1984	% CHG	THERMS PER CUSTOMER 1985	1984	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1985	1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	89.68	92.95	-3.52%	178	164	8.75%	$159.89	$152.39	4.92%
CENTRAL ILLINOIS PUBLIC SERVICE CO	73.90	77.91	-5.15%	219	188	16.29%	161.83	146.72	10.30%
CONSUMERS GAS COMPANY	50.38	49.58	1.62%	861	906	-5.03%	433.59	449.31	-3.50%
ILLINOIS GAS COMPANY	77.02	76.30	0.94%	248	248	0.23%	191.11	188.89	1.17%
ILLINOIS POWER COMPANY	83.02	82.25	0.94%	325	327	-0.64%	269.98	269.21	0.29%
INTERSTATE POWER COMPANY	78.07	77.03	1.35%	215	243	-11.47%	168.18	187.42	-10.27%
IOWA-ILLINOIS GAS & ELECTRIC CO	73.49	72.26	1.70%	141	146	-3.21%	103.60	105.25	-1.57%
KASKASKIA GAS COMPANY	65.64	67.42	-2.64%	306	381	-19.84%	200.56	257.00	-21.96%

ILLINOIS GAS UTILITIES
TABLE TWO
CONTINUED
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1985	1984	% CHG	THERMS PER CUSTOMER 1985	1984	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1985	1984	% CHG
MONARCH GAS COMPANY	00.00	00.00	0.00%	0	0	0.00%	$0.00	$ 0.00	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	57.12	51.80	10.27%	427	432	-1.20%	244.06	224.01	8.95%
NORTH SHORE GAS COMPANY	71.28	65.58	8.70%	356	356	0.07%	253.94	233.47	8.77%
NORTHERN ILLINOIS GAS COMPANY	57.36	54.99	4.31%	195	208	-6.40%	111.58	114.28	-2.36%
PEOPLES GAS LIGHT & COKE COMPANY	82.31	73.76	11.59%	253	258	-1.97%	208.14	190.27	9.39%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	84.19	76.36	10.25%	323	309	4.51%	272.28	236.30	15.23%
UNION ELECTRIC COMPANY	80.62	73.38	9.87%	300	284	5.40%	241.73	208.76	15.80%
UNITED CITIES GAS COMPANY	67.34	62.51	7.73%	420	714	-41.09%	283.05	446.03	-36.54%
AVERAGE	78.11	71.00	10.01%	244	251	-2.51%	$190.86	$177.95	7.25%

ILLINOIS GAS UTILITIES
TABLE THREE
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
	1985	1984	% CHG	1985	1984	% CHG	1985	1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$118,229,995	$128,194,543	-7.77%	194,838,035	211,812,166	-8.01%	162,991	163,319	-0.20%
CENTRAL ILLINOIS PUBLIC SERVICE CO	84,538,845	82,825,911	2.07%	153,575,718	148,912,948	3.13%	134,854	134,977	-0.09%
CONSUMERS GAS COMPANY	2,658,206	2,499,198	6.36%	4,890,550	5,062,707	-3.40%	5,219	5,128	1.77%
ILLINOIS GAS COMPANY	4,729,768	5,291,349	-10.61%	8,090,537	9,194,920	-12.01%	8,282	8,303	-0.25%
ILLINOIS POWER COMPANY	225,458,180	244,972,054	-7.97%	361,659,020	395,661,426	-8.59%	335,899	334,773	0.34%
INTERSTATE POWER COMPANY	2,495,240	2,644,505	-5.64%	4,435,451	4,664,628	-4.91%	3,915	3,862	1.37%
IOWA-ILLINOIS GAS & ELECTRIC CO	34,518,129	35,566,772	-2.95%	70,567,699	73,265,596	-3.68%	56,489	56,671	-0.32%
KASKASKIA GAS COMPANY	855,486	920,129	-7.03%	1,475,594	1,495,575	-1.34%	1,638	1,617	1.30%

ILLINOIS GAS UTILITIES
TABLE THREE
RESIDENTIAL SALES -- WITH SPACE HEATING

UTILITY	REVENUE 1985	REVENUE 1984	REVENUE % CHG	THERMS 1985	THERMS 1984	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	AVERAGE NUMBER OF CUSTOMERS % CHG
MONARCH GAS COMPANY	$1,636,934	$1,783,431	-8.21%	3,242,221	3,510,959	-7.65%	2,943	2,892	1.76%
MT CARMEL PUBLIC UTILITY COMPANY	1,331,017	1,476,380	-9.85%	2,622,950	3,080,757	-14.86%	2,532	2,508	0.96%
NORTH SHORE GAS COMPANY	97,793,306	99,940,086	-2.15%	174,512,140	181,715,190	-3.96%	89,520	87,845	1.91%
NORTHERN ILLINOIS GAS COMPANY	901,454,651	904,319,577	-0.32%	1,966,908,975	2,039,774,727	-3.57%	1,292,350	1,272,093	1.59%
PEOPLES GAS LIGHT & COKE COMPANY	831,426,094	883,574,017	-5.90%	1,437,278,930	1,553,204,690	-7.46%	565,972	564,274	0.30%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	2,685,736	2,336,806	14.93%	3,756,268	3,511,151	6.98%	3,105	3,009	3.19%
UNION ELECTRIC COMPANY	9,748,809	9,564,707	1.92%	16,143,790	15,670,190	3.02%	14,752	14,709	0.29%
UNITED CITIES GAS COMPANY	8,974,507	10,281,799	-12.71%	15,260,186	17,288,418	-11.73%	16,372	15,831	3.42%
TOTAL	$2,328,534,903	$2,416,191,264	-3.63%	4,419,258,064	4,667,826,048	-5.33%	2,696,833	2,671,811	0.94%

TABLE THREE
CONTINUED
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1985	1984	% CHG	THERMS PER CUSTOMER 1985	1984	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1985	1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	60.68	60.52	0.26%	1,195	1,297	-7.83%	$725.38	$784.93	-7.59%
CENTRAL ILLINOIS PUBLIC SERVICE CO	55.05	55.62	-1.03%	1,139	1,103	3.23%	626.89	613.63	2.16%
CONSUMERS GAS COMPANY	54.35	49.36	10.11%	937	987	-5.08%	509.33	487.36	4.51%
ILLINOIS GAS COMPANY	58.46	57.55	1.59%	977	1,107	-11.79%	571.09	637.28	-10.39%
ILLINOIS POWER COMPANY	62.34	61.91	0.69%	1,077	1,182	-8.90%	671.21	731.76	-8.27%
INTERSTATE POWER COMPANY	56.26	56.69	-0.77%	1,133	1,208	-6.20%	637.35	684.75	-6.92%
IOWA-ILLINOIS GAS & ELECTRIC CO	48.91	48.54	0.76%	1,249	1,293	-3.37%	611.06	627.60	-2.64%
KASKASKIA GAS COMPANY	57.98	61.52	-5.77%	901	925	-2.60%	522.27	569.03	-8.22%

TABLE THREE
CONTINUED
ILLINOIS GAS UTILITIES
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1985	1984	% CHG	THERMS PER CUSTOMER 1985	1984	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1985	1984	% CHG
MONARCH GAS COMPANY	50.49	50.80	-0.61%	1,102	1,214	-9.25%	$556.21	$616.68	-9.80%
MT CARMEL PUBLIC UTILITY COMPANY	50.75	47.92	5.89%	1,036	1,228	-15.67%	525.68	588.67	-10.70%
NORTH SHORE GAS COMPANY	56.04	55.00	1.89%	1,949	2,069	-5.76%	1,092.42	1,137.69	-3.98%
NORTHERN ILLINOIS GAS COMPANY	45.83	44.33	3.38%	1,522	1,603	-5.08%	697.53	710.89	-1.88%
PEOPLES GAS LIGHT & COKE COMPANY	57.85	56.89	1.69%	2,539	2,753	-7.74%	1,469.02	1,565.86	-6.18%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	71.50	66.55	7.43%	1,210	1,167	3.67%	864.97	776.61	11.38%
UNION ELECTRIC COMPANY	60.39	61.04	-1.07%	1,094	1,065	2.72%	660.85	650.26	1.63%
UNITED CITIES GAS COMPANY	58.81	59.47	-1.11%	932	1,092	-14.65%	548.16	649.47	-15.60%
AVERAGE	52.69	51.76	1.79%	1,639	1,747	-6.20%	$863.43	$904.33	-4.52%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE 1985	REVENUE 1984	REVENUE % CHG	THERMS 1985	THERMS 1984	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	AVERAGE NUMBER OF CUSTOMERS % CHG
CENTRAL ILLINOIS LIGHT COMPANY	$ 17,606,045	$ 37,495,934	-53.05%	30,899,358	65,164,130	-52.58%	1,116	1,082	3.14%
CENTRAL ILLINOIS PUBLIC SERVICE CO	4,139,407	4,830,206	-14.30%	8,338,512	9,185,499	-9.22%	1,004	996	0.80%
CONSUMERS GAS COMPANY	6,904	12,666	-45.49%	15,100	24,950	-39.48%	3	7	-57.14%
ILLINOIS GAS COMPANY	86,255	102,542	-15.88%	151,337	174,638	-13.34%	34	35	-2.86%
ILLINOIS POWER COMPANY	33,931,766	50,036,642	-32.19%	59,805,287	100,783,737	-40.66%	1,551	1,622	-4.38%
INTERSTATE POWER COMPANY	76,212	141,966	-46.32%	177,873	265,545	-33.02%	24	26	-7.69%
IOWA-ILLINOIS GAS & ELECTRIC CO	15,257,392	14,817,480	2.97%	33,851,371	33,230,606	1.87%	434	448	-3.13%
KASKASKIA GAS COMPANY	123,334	152,522	-19.14%	247,607	257,830	-3.97%	17	16	6.25%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE 1985	REVENUE 1984	REVENUE % CHG	THERMS 1985	THERMS 1984	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	AVERAGE NUMBER OF CUSTOMERS % CHG
MT CARMEL PUBLIC UTILITY COMPANY	$ 12,486	$ 9,577	30.37%	22,041	16,198	36.07%	48	47	2.13%
NORTH SHORE GAS COMPANY	12,193,753	14,876,887	-18.04%	25,336,210	30,594,290	-17.19%	484	519	-6.74%
NORTHERN ILLINOIS GAS COMPANY	206,712,495	267,205,988	-22.64%	524,858,961	735,887,135	-28.68%	7,806	7,924	-1.49%
PEOPLES GAS LIGHT & COKE COMPANY	113,583,973	134,606,771	-15.62%	233,060,910	275,843,200	-15.51%	4,562	4,916	-7.20%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	33,010	28,762	14.77%	47,012	44,527	5.58%	18	18	0.00%
UNION ELECTRIC COMPANY	2,040,319	2,196,643	-7.12%	3,898,745	4,092,200	-4.73%	147	146	0.68%
UNITED CITIES GAS COMPANY	245,022	242,009	1.24%	532,414	437,265	21.76%	49	56	-12.50%
TOTAL	$406,048,373	$526,756,595	-22.92%	921,242,738	1,256,001,750	-26.65%	17,297	17,858	-3.14%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE PER THERM (CENTS) 1985	1984	% CHG	THERMS PER CUSTOMER 1985	1984	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1985	1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	56.98	57.54	-0.98%	27,688	60,226	-54.03%	$15,776.03	$34,654.28	-54.48%
CENTRAL ILLINOIS PUBLIC SERVICE CO	49.64	52.59	-5.60%	8,305	9,222	-9.94%	4,122.92	4,849.60	-14.98%
CONSUMERS GAS COMPANY	45.72	50.77	-9.94%	5,033	3,564	41.22%	2,301.33	1,809.43	27.19%
ILLINOIS GAS COMPANY	57.00	58.72	-2.93%	4,451	4,990	-10.79%	2,536.91	2,929.77	-13.41%
ILLINOIS POWER COMPANY	56.74	49.65	14.28%	38,559	62,135	-37.94%	21,877.35	30,848.73	-29.08%
INTERSTATE POWER COMPANY	42.85	53.46	-19.86%	7,411	10,213	-27.43%	3,175.50	5,460.23	-41.84%
IOWA-ILLINOIS GAS & ELECTRIC CO	45.07	44.59	1.08%	77,999	74,175	5.15%	35,155.28	33,074.73	6.29%
KASKASKIA GAS COMPANY	49.81	59.16	-15.80%	14,565	16,114	-9.61%	13,585.50	13,789.65	-1.48%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE PER THERM (CENTS) 1985	1984	% CHG	THERMS PER CUSTOMER 1985	1984	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1985	1984	% CHG
MT CARMEL PUBLIC UTILITY COMPANY	56.65	59.12	-4.19%	459	345	33.24%	$ 260.13	$ 203.77	27.66%
NORTH SHORE GAS COMPANY	48.13	48.63	-1.03%	52,348	58,949	-11.20%	25,193.70	28,664.52	-12.11%
NORTHERN ILLINOIS GAS COMPANY	39.38	36.31	8.46%	67,238	92,868	-27.60%	26,481.23	33,721.10	-21.47%
PEOPLES GAS LIGHT & COKE COMPANY	48.74	48.80	-0.13%	51,087	56,111	-8.95%	24,897.85	27,381.36	-9.07%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	70.22	64.59	8.70%	2,612	2,474	5.58%	1,833.89	1,597.89	14.77%
UNION ELECTRIC COMPANY	52.33	53.68	-2.51%	26,522	28,029	-5.38%	13,879.72	15,045.50	-7.75%
UNITED CITIES GAS COMPANY	46.02	55.35	-16.85%	10,866	7,808	39.15%	5,000.45	4,321.59	15.71%
AVERAGE	44.08	41.94	5.10%	53,260	70,333	-24.27%	$23,475.08	$29,496.95	-20.42%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1985	REVENUE 1984	REVENUE % CHG	THERMS 1985	THERMS 1984	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	AVERAGE NUMBER OF CUSTOMERS % CHG
CENTRAL ILLINOIS LIGHT COMPANY	$ 50,862,011	$ 58,613,106	-13.22%	82,813,400	95,741,419	-13.50%	13,641	13,620	0.15%
CENTRAL ILLINOIS PUBLIC SERVICE CO	47,089,586	49,416,089	-4.71%	91,640,925	94,239,153	-2.76%	14,962	15,011	-0.33%
CONSUMERS GAS COMPANY	1,392,372	1,311,062	6.20%	3,011,420	2,761,794	9.04%	618	548	12.77%
ILLINOIS GAS COMPANY	1,862,647	2,063,428	-9.73%	3,164,593	3,611,468	-12.37%	921	932	-1.18%
ILLINOIS POWER COMPANY	98,406,111	114,203,729	-13.83%	184,923,977	215,426,089	-14.16%	13,645	31,563	0.26%
INTERSTATE POWER COMPANY	1,296,289	1,360,964	-4.75%	2,484,789	2,558,529	-2.88%	404	407	-0.74%
IOWA-ILLINOIS GAS & ELECTRIC CO	15,674,591	16,278,046	-3.71%	33,584,723	35,055,998	-4.20%	4,553	4,422	2.96%
KASKASKIA GAS COMPANY	227,858	235,342	-3.18%	410,858	401,847	2.24%	153	152	0.66%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1985	REVENUE 1984	REVENUE % CHG	THERMS 1985	THERMS 1984	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	AVERAGE NUMBER OF CUSTOMERS % CHG
MONARCH GAS COMPANY	$ 805,181	$ 594,770	35.38%	1,684,514	1,207,540	39.50%	51	42	21.43%
MT CARMEL PUBLIC UTILITY COMPANY	802,466	894,153	-10.25%	1,782,605	2,029,980	-12.19%	315	326	-3.37%
NORTH SHORE GAS COMPANY	55,881,685	56,696,871	-1.44%	112,719,310	115,029,970	-2.01%	6,025	5,821	3.50%
NORTHERN ILLINOIS GAS COMPANY	699,485,086	719,599,808	-2.80%	1,676,313,685	1,783,405,103	-6.00%	132,019	128,668	2.60%
PEOPLES GAS LIGHT & COKE COMPANY	406,439,330	424,834,071	-4.33%	754,918,040	796,093,240	-5.17%	42,193	40,817	3.37%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	2,825,842	2,521,763	12.06%	4,380,909	4,349,915	0.71%	384	375	2.40%
UNION ELECTRIC COMPANY	2,597,912	2,681,816	-3.13%	4,783,560	4,720,350	1.34%	1,078	1,072	0.56%
UNITED CITIES GAS COMPANY	2,900,344	3,000,750	-3.35%	5,268,412	5,356,452	-1.64%	1,456	1,451	0.34%
TOTAL	$1,388,549,311	$1,454,305,768	-4.52%	2,963,685,720	3,161,988,847	-6.27%	250,418	245,227	2.12%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1985	1984	% CHG	THERMS PER CUSTOMER 1985	1984	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1985	1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	61.42	61.22	0.32%	6,071	7,029	-13.64%	$ 3,728.61	$ 4,303.46	-13.36%
CENTRAL ILLINOIS PUBLIC SERVICE CO	51.38	52.44	-2.01%	6,125	6,278	-2.44%	3,147.28	3,291.99	-4.40%
CONSUMERS GAS COMPANY	46.24	47.47	-2.60%	4,873	5,040	-3.31%	2,253.03	2,392.45	-5.83%
ILLINOIS GAS COMPANY	58.86	57.14	3.02%	3,436	3,875	-11.33%	2,022.42	2,213.98	-8.65%
ILLINOIS POWER COMPANY	53.21	53.01	0.38%	5,844	6,825	-14.38%	3,109.69	3,618.28	-14.06%
INTERSTATE POWER COMPANY	52.17	53.19	-1.93%	6,150	6,286	-2.16%	3,208.64	3,343.89	-4.04%
IOWA-ILLINOIS GAS & ELECTRIC CO	46.67	46.43	0.51%	7,376	7,928	-6.95%	3,442.70	3,681.15	-6.48%
KASKASKIA GAS COMPANY	55.46	58.57	-5.30%	2,685	2,644	1.57%	1,489.27	1,548.30	-3.81%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1985	1984	% CHG	THERMS PER CUSTOMER 1985	1984	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1985	1984	% CHG
MONARCH GAS COMPANY	47.80	49.25	-2.96%	33,030	28,751	14.88%	$15,787.66	$14,161.19	11.49%
MT CARMEL PUBLIC UTILITY COMPANY	45.02	44.05	2.20%	5,659	6,227	-9.12%	2,547.51	2,742.80	-7.12%
NORTH SHORE GAS COMPANY	49.58	49.29	0.58%	18,709	19,761	-5.33%	9,274.97	9,740.06	-4.78%
NORTHERN ILLINOIS GAS COMPANY	41.73	40.35	3.41%	12,698	13,861	-8.39%	5,298.37	5,592.69	-5.26%
PEOPLES GAS LIGHT & COKE COMPANY	53.84	53.36	0.89%	17,892	19,504	-8.26%	9,632.86	10,408.26	-7.45%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	64.50	57.97	11.27%	11,409	11,600	-1.65%	7,358.96	6,724.70	9.43%
UNION ELECTRIC COMPANY	54.31	56.81	-4.41%	4,437	4,403	0.78%	2,409.94	2,501.69	-3.67%
UNITED CITIES GAS COMPANY	55.05	56.02	-1.73%	3,618	3,692	-1.98%	1,991.99	2,068.06	-3.68%
AVERAGE	46.85	45.99	1.86%	11,836	12,894	-8.21%	$ 5,544.93	$ 5,930.45	-6.50%

ILLINOIS GAS UTILITIES
TABLE SIX
COMMERCIAL AND INDUSTRIAL SALES - INTERRUPTIBLE

UTILITY	REVENUE 1985	REVENUE 1984	REVENUE % CHG	THERMS 1985	THERMS 1984	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	AVERAGE NUMBER OF CUSTOMERS % CHG
CENTRAL ILLINOIS LIGHT COMPANY	$ 3,760,401	$ 7,025,185	-46.47%	7,145,402	13,315,926	-46.34%	33	27	22.22%
CENTRAL ILLINOIS PUBLIC SERVICE CO	32,993,378	35,609,529	-7.35%	86,518,240	87,259,183	-0.85%	93	96	-3.13%
ILLINOIS GAS COMPANY	1,270,018	1,399,452	-9.25%	2,520,841	2,632,892	-4.26%	9	11	-18.18%
ILLINOIS POWER COMPANY	24,444,321	44,852,883	-45.50%	57,352,519	96,738,488	-40.71%	45	27	66.67%
INTERSTATE POWER COMPANY	475,167	386,666	22.89%	1,264,052	868,862	45.48%	3	2	50.00%
IOWA-ILLINOIS GAS & ELECTRIC CO	91,407	105,959	-13.73%	232,451	267,026	-12.95%	2	2	0.00%
NORTH SHORE GAS COMPANY	5,049,730	4,527,747	11.53%	11,432,580	9,944,600	14.96%	5	5	0.00%
PEOPLES GAS LIGHT & COKE COMPANY	30,825,542	26,678,513	15.54%	64,832,030	55,378,190	17.07%	19	19	0.00%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	2,049,861	1,909,926	7.33%	3,866,338	3,828,174	1.00%	8	8	0.00%
UNION ELECTRIC COMPANY	446,177	642,074	-30.51%	984,875	1,367,950	-28.00%	5	6	-16.67%
UNITED CITIES GAS COMPANY	2,150,434	3,581,752	-39.96%	4,794,506	6,973,179	-31.24%	16	31	-48.39%
TOTAL	$103,556,436	$126,719,686	-18.28%	240,943,834	278,574,470	-13.51%	238	234	1.71%

ILLINOIS GAS UTILITIES
TABLE SEVEN
ALL OTHER SALES

UTILITY	REVENUE 1985	REVENUE 1984	REVENUE % CHG	THERMS 1985	THERMS 1984	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	AVERAGE NUMBER OF CUSTOMERS % CHG
CENTRAL ILLINOIS LIGHT COMPANY	$317,532	$404,874	-21.57%	533,478	677,378	-21.24%	4	4	0.00%
CONSUMERS GAS COMPANY	240,214	240,333	-0.05%	530,380	524,900	1.04%	1	1	0.00%
ILLINOIS GAS COMPANY	15,861	17,586	-9.81%	39,767	43,672	-8.94%	13	13	0.00%
UNITED CITIES GAS COMPANY	227,260	229,573	-1.01%	411,044	414,852	-0.92%	744	744	0.00%
TOTAL	$800,867	$892,366	-10.25%	1,514,669	1,660,802	-8.80%	762	762	0.00%

ILLINOIS GAS UTILITIES
TABLE EIGHT
TOTAL SALES TO ULTIMATE CONSUMERS

UTILITY	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
	1985	1984	% CHG	1985	1984	% CHG	1985	1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$ 191,374,947	$ 232,327,061	-17.63%	316,897,582	387,349,433	-18.19%	181,531	181,946	-0.23%
CENTRAL ILLINOIS PUBLIC SERVICE CO	169,354,001	173,240,876	-2.24%	340,875,525	340,314,439	0.16%	154,576	154,891	-0.20%
CONSUMERS GAS COMPANY	4,311,571	4,077,637	5.74%	8,474,990	8,403,351	0.85%	5,873	5,716	2.75%
ILLINOIS GAS COMPANY	7,971,429	8,881,346	-10.25%	13,976,008	15,666,750	-10.79%	9,295	9,331	-0.39%
ILLINOIS POWER COMPANY	385,081,896	457,100,104	-15.76%	667,163,605	812,299,587	-17.87%	379,665	379,258	0.11%
INTERSTATE POWER COMPANY	4,357,876	4,552,656	-4.28%	8,381,337	8,381,652	0.00%	4,435	4,396	0.89%
IOWA-ILLINOIS GAS & ELECTRIC CO	65,788,616	67,035,705	-1.86%	138,572,479	142,189,334	-2.54%	63,863	64,084	-0.34%
KASKASKIA GAS COMPANY	1,208,483	1,310,563	-7.79%	2,136,809	2,159,064	-1.03%	1,817	1,795	1.23%

ILLINOIS GAS UTILITIES
TABLE EIGHT
TOTAL SALES TO ULTIMATE CONSUMERS

UTILITY	REVENUE 1985	REVENUE 1984	REVENUE % CHG	THERMS 1985	THERMS 1984	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	AVERAGE NUMBER OF CUSTOMERS % CHG
MONARCH GAS COMPANY	$ 2,442,115	$ 2,378,201	2.69%	4,926,735	4,718,499	4.41%	2,994	2,934	2.04%
MT CARMEL PUBLIC UTILITY COMPANY	2,288,499	2,522,133	-9.26%	4,677,121	5,401,116	-13.40%	3,479	3,515	-1.02%
NORTH SHORE GAS COMPANY	172,254,475	177,340,832	-2.87%	325,874,550	339,265,320	-3.95%	101,295	99,755	1.54%
NORTHERN ILLINOIS GAS COMPANY	1,814,704,719	1,898,606,516	-4.42%	4,180,377,245	4,572,672,570	-8.58%	1,495,381	1,474,150	1.44%
PEOPLES GAS LIGHT & COKE COMPANY	1,432,168,913	1,516,488,609	-5.56%	2,550,710,270	2,743,963,580	-7.04%	852,457	855,963	-0.41%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	7,628,484	6,831,048	11.67%	12,090,955	11,778,019	2.66%	3,640	3,553	2.45%
UNION ELECTRIC COMPANY	15,112,659	15,326,770	-1.40%	26,157,580	26,179,840	-0.09%	17,138	17,090	0.28%
UNITED CITIES GAS COMPANY	14,580,784	17,536,152	-16.85%	26,390,133	30,790,531	-14.29%	18,931	18,562	1.99%
TOTAL	$4,290,629,467	$4,585,556,209	-6.43%	8,627,682,924	9,451,533,085	-8.72%	3,296,370	3,276,939	0.59%

ILLINOIS GAS UTILITIES
TABLE NINE
INTERDEPARTMENTAL SALES

UTILITY	REVENUE 1985	REVENUE 1984	% CHG	THERMS 1985	THERMS 1984	% CHG	REVENUE PER THERM (CENTS) 1985	REVENUE PER THERM (CENTS) 1984
CENTRAL ILLINOIS LIGHT COMPANY	$ 465,787	$1,067,062	-56.35%	995,490	1,940,254	-48.69%	46.79	55.00
CENTRAL ILLINOIS PUBLIC SERVICE CO	25,575	30,304	-15.61%	63,041	98,612	-36.07%	40.57	30.73
ILLINOIS GAS COMPANY	5,573	6,133	-9.13%	14,091	14,863	-5.19%	39.55	41.26
ILLINOIS POWER COMPANY	315,905	379,569	-16.77%	826,710	866,280	-4.57%	38.21	43.82
INTERSTATE POWER COMPANY	3,224	3,410	-5.45%	5,160	[illegible]71	-7.38%	62.48	61.21
IOWA-ILLINOIS GAS & ELECTRIC CO	1,571,988	1,652,378	-4.87%	3,745,686	4,081,699	-8.23%	41.97	40.48
SOUTH BELOIT WATER, GAS & ELECTRIC CO	538	1,166	-53.86%	1,299	2,040	-36.32%	41.42	57.16
TOTAL	$2,388,590	$3,140,022	-23.93%	5,651,477	7,009,319	-19.37%	42.26	44.80

TABLE NINE - A
SALES FOR RESALE

UTILITY	REVENUE 1985	REVENUE 1984	% CHG	THERMS 1985	THERMS 1984	% CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	% CHG
CONSUMERS GAS COMPANY	$ 363,878	$ 359,992	1.08%	812,550	791,426	2.67%	2	2	0.00%
PEOPLES GAS LIGHT & COKE COMPANY	9,040,521	8,234,525	9.79%	9,609,870	6,958,720	38.10%	1	1	0.00%
TOTAL	$9,404,399	$8,594,517	9.42%	10,422,420	7,750,146	34.48%	3	3	0.00%

ILLINOIS GAS UTILITIES
TABLE TEN
TOTAL GAS SALES

UTILITY	REVENUE 1985	REVENUE 1984	REVENUE % CHG	THERMS 1985	THERMS 1984	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	AVERAGE NUMBER OF CUSTOMERS % CHG
CENTRAL ILLINOIS LIGHT COMPANY	$ 191,840,734	$ 233,394,123	-17.80%	317,893,072	389,289,687	-18.34%	181,532	181,946	-0.23%
CENTRAL ILLINOIS PUBLIC SERVICE CO	169,379,576	173,271,180	-2.25%	340,938,566	340,413,051	0.15%	154,577	154,891	-0.20%
CONSUMERS GAS COMPANY	4,675,449	4,437,629	5.36%	9,287,540	9,194,777	1.01%	5,875	5,718	2.75%
ILLINOIS GAS COMPANY	7,977,002	8,887,479	-10.24%	13,990,099	15,681,613	-10.79%	9,298	9,331	-0.35%
ILLINOIS POWER COMPANY	385,397,801	457,479,673	-15.76%	667,990,315	813,165,867	-17.85%	379,665	379,258	0.11%
INTERSTATE POWER COMPANY	4,361,100	4,556,066	-4.28%	8,386,497	8,387,223	-0.01%	4,435	4,396	0.89%
IOWA-ILLINOIS GAS & ELECTRIC CO	67,360,604	68,688,083	-1.93%	142,318,165	146,271,033	-2.70%	63,867	64,084	-0.34%
KASKASKIA GAS COMPANY	1,208,483	1,310,563	-7.79%	2,136,809	2,159,064	-1.03%	1,817	1,795	1.23%

ILLINOIS GAS UTILITIES
TABLE TEN
TOTAL GAS SALES

UTILITY	REVENUE 1985	REVENUE 1984	% CHG	THERMS 1985	THERMS 1984	% CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	% CHG
MONARCH GAS COMPANY	$ 2,442,115	$ 2,378,201	2.69%	4,926,735	4,718,499	4.41%	2,994	2,934	2.04%
MT CARMEL PUBLIC UTILITY COMPANY	2,288,444	2,522,133	-9.27%	4,677,121	5,401,116	-13.40%	3,479	3,515	-1.02%
NORTH SHORE GAS COMPANY	172,254,475	177,340,832	-2.87%	325,874,550	339,265,320	-3.95%	101,295	99,755	1.54%
NORTHERN ILLINOIS GAS COMPANY	1,814,704,719	1,898,606,516	-4.42%	4,180,377,245	4,572,672,570	-8.58%	1,495,381	1,474,150	1.44%
PEOPLES GAS LIGHT & COKE COMPANY	1,441,209,434	1,524,723,134	-5.48%	2,560,320,140	2,750,922,300	-6.93%	852,458	855,964	-0.41%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	7,629,022	6,832,214	11.66%	12,092,254	11,780,059	2.65%	3,640	3,553	2.45%
UNION ELECTRIC COMPANY	15,112,659	15,326,770	-1.40%	26,157,580	26,179,840	-0.09%	17,138	17,090	0.28%
UNITED CITIES GAS COMPANY	14,580,784	17,536,152	-16.85%	26,390,133	30,790,531	-14.29%	18,931	18,562	1.99%
TOTAL	$4,302,422,401	$4,597,290,748	-6.41%	8,643,756,821	9,466,292,550	-8.69%	3,296,373	3,276,942	0.59%

ILLINOIS GAS UTILITIES
TABLE ELEVEN
OTHER GAS OPERATING REVENUES

UTILITY	REVENUE 1985	1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$ 6,947,096	$ 3,398,494	104.42%
CENTRAL ILLINOIS PUBLIC SERVICE CO	1,375,288	986,471	39.41%
CONSUMERS GAS COMPANY	19,879	25,254	-21.28%
ILLINOIS GAS COMPANY	10,645	(264,813)	104.02%
ILLINOIS POWER COMPANY	15,499,640	12,744,875	21.61%
INTERSTATE POWER COMPANY	7,838	9,212	-14.92%
IOWA-ILLINOIS GAS & ELECTRIC CO	3,402,764	3,366,180	1.09%
KASKASKIA GAS COMPANY	66,862	19,301	246.42%

ILLINOIS GAS UTILITIES
TABLE ELEVEN
OTHER GAS OPERATING REVENUES

UTILITY	REVENUE 1985	REVENUE 1984	% CHG
MONARCH GAS COMPANY	$ 12,584	$ 0	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	186	112	66.07%
NORTH SHORE GAS COMPANY	547,951	530,634	3.26%
NORTHERN ILLINOIS GAS COMPANY	130,348,219	133,468,464	-2.34%
PEOPLES GAS LIGHT & COKE COMPANY	11,656,384	11,214,138	3.94%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	(1,276)	(102)	1150.98%
UNION ELECTRIC COMPANY	10,240	9,912	3.31%
UNITED CITIES GAS COMPANY	382,744	(345,451)	210.80%
TOTAL	$170,287,044	$165,162,681	3.10%

ILLINOIS GAS UTILITIES
TABLE TWELVE
TOTAL GAS OPERATING REVENUES

UTILITY	REVENUE 1985	REVENUE 1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$ 198,787,830	$ 236,792,617	-16.05%
CENTRAL ILLINOIS PUBLIC SERVICE CO	170,754,864	174,257,651	-2.01%
CONSUMERS GAS COMPANY	4,695,328	4,462,883	5.21%
ILLINOIS GAS COMPANY	7,987,647	8,622,666	-7.36%
ILLINOIS POWER COMPANY	400,897,441	470,224,548	-14.74%
INTERSTATE POWER COMPANY	4,368,938	4,565,278	-4.30%
IOWA-ILLINOIS GAS & ELECTRIC CO	70,763,368	72,054,263	-1.79%
KASKASKIA GAS COMPANY	1,275,345	1,329,864	-4.10%

ILLINOIS GAS UTILITIES
TABLE TWELVE
TOTAL GAS OPERATING REVENUES

UTILITY	REVENUE 1985	REVENUE 1984	% CHG
MONARCH GAS COMPANY	$ 2,454,699	$ 2,378,201	3.22%
MT CARMEL PUBLIC UTILITY COMPANY	2,288,685	2,522,245	-9.26%
NORTH SHORE GAS COMPANY	172,802,426	177,871,466	-2.85%
NORTHERN ILLINOIS GAS COMPANY	1,945,052,938	2,032,074,980	-4.28%
PEOPLES GAS LIGHT & COKE COMPANY	1,452,865,818	1,535,937,272	-5.41%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	7,627,746	6,832,112	11.65%
UNION ELECTRIC COMPANY	15,122,899	15,336,682	-1.39%
UNITED CITIES GAS COMPANY	14,963,528	17,190,701	-12.96%
TOTAL	$4,472,709,500	$4,762,453,429	-6.08%

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Research Bulletin No. 115
Illinois Electric Utilities
A Comparative Study of Electric Sales Statistics
For Calendar Years 1985 and 1984

Prepared by:
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I N T R O D U C T I O N

This study compares electric sales statistics for the calendar year 1985 with electric sales statistics for the calendar year 1984, for the following eleven Illinois public utilities furnishing electric service:

Central Illinois Light Company
Central Illinois Public Service Company
Commonwealth Edison Company
Electric Energy, Inc.
*Illinois Power Company
Interstate Power Company
Iowa-Illinois Gas & Electric Company
Mt. Carmel Public Utility Company
Sherrard Power System
South Beloit Water, Gas & Electric Company
Union Electric Company

*Cedar Point Light and Power Company, whose statistics appeared in the 1984 and prior years studies, was merged into Illinois Power Company effective March 29, 1985. 1984 and 1985 statistics of the former utility are included with Illinois Power Company.

Data Present in the various tables was obtained from Annual Reports filed by the above utilities with this Commission

All of the utilities considered in this study followed the Uniform System of Accounts prescribed by this Commission in 83 Ill. Adm. Code 415.

This Bulletin should be of value to those interested in the detailed electric sales statistics of the public utilities in Illinois.

This Bulletin is published annually at a price of $2.00 per copy. Additional copies may be obtained from:

TECHNICAL INFORMATION CENTER
ILLINOIS COMMERCE COMMISSION
527 EAST CAPITOL AVENUE
SPRINGFIELD, ILLINOIS 62706

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ILLINOIS ELECTRIC UTILITIES
TABLE ONE
SUMMARY OF ELECTRICITY SALES BY CLASS OF SERVICE

	REVENUE			MEGAWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
CLASS OF SERVICE	1985	1984	% CHG.	1985	1984	% CHG.	1985	1984	% CHG.
RESIDENTIAL SALES	$2,406,681,479	$2,394,454,072	0.51%	26,504,077	26,895,696	-1.46%	3,815,786	3,800,876	0.39%
LARGE SALES (INDUSTRIAL)	1,858,600,477	1,841,458,766	0.93%	39,730,399	38,656,465	2.78%	2,254	2,241	0.58%
SMALL SALES (COMMERCIAL)	2,112,768,864	2,097,880.716	0.71%	27,315,320	26,865,130	1.68%	378,960	373,840	1.37%
PUBLIC ST. & HIGH-WAY LIGHTING SALES	42,776,927	40,707,464	5.08%	697,251	685,819	1.67%	2,569	2,564	0.20%
OTHER SALES TO PUBLIC AUTHORITIES	369,686,013	356,053,475	3.83%	5,714,914	5,522,113	3.49%	10,359	10,435	-0.73%
SALES TO RAILROADS AND RAILWAYS	25,860,801	23,907,024	8.17%	395,940	365,964	8.19%	2	2	0.00%
TOTAL SALES TO ULTIMATE CONSUMERS	$6,816,374,561	$6,754,461,517	0.92%	100.357,901	98,991,187	1.38%	4,209,930	4,189,958	0.48%
SALES FOR RESALE	178,333,941	244,810,134	-27.15%	3,848,533	5,559,202	-30.77%	166	191	-13.09%
INTERDEPARTMENTAL SALES	73,522	117,530	-37.44%	1,486	2,570	-42.18%	0	0	0.00%
TOTAL SALES OF ELECTRICITY	$6,994,782,024	$6,999,389,181	-0.07%	104,207,920	104,552,959	-0.33%	4,210,096	4,190,149	0.48%
OTHER ELECTRIC OPERATING REVENUES	48,957,814	53,263,975	-8.08%						
TOTAL ELECTRIC OPERATING REVENUES	$7,043,739,838	$7,052,653,156	-0.13%						

ILLINOIS ELECTRIC UTILITIES
TABLE ONE (CONTINUED)
SUMMARY OF ELECTRICITY SALES BY CLASS OF SERVICE

1985

CLASS OF SERVICE	SEE TABLE NUMBER	REVENUE PER KILOWATT HOUR (CENTS)	PERCENT OF TOTAL OPERATING REVENUE	PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS	
				REVENUE	MEGAWATT HOUR
RESIDENTIAL SALES	2	9.08	34.16	35.30	26.41
LARGE SALES (INDUSTRIAL)	3	4.68	26.39	27.27	39.60
SMALL SALES (COMMERCIAL)	4	7.73	29.99	31.00	27.22
PUBLIC STREET & HIGHWAY LIGHTING SALES	5	6.14	0.61	0.63	0.69
OTHER SALES TO PUBLIC AUTHORITIES	6	6.47	5.25	5.42	5.69
TOTAL SALES TO RAILROADS AND RAILWAYS	7	6.53	0.37	0.38	0.39
TOTAL SALES TO ULTIMATE CUSTOMERS	8	6.79	96.77	100.00	100.00
SALES FOR RESALE	9	4.63	2.53		
INTERDEPARTMENTAL SALES	10	4.95	0.00		
TOTAL SALES OF ELECTRICITY	11	6.71	99.30		
OTHER ELECTRIC OPERATING REVENUES	12		0.70		
TOTAL ELECTRIC OPERATING REVENUES	13		100.00		

ILLINOIS ELECTRIC UTILITIES
TABLE ONE (CONTINUED)
REVENUE PER KWH BY CLASS OF SERVICE BY COMPANY
(CENTS)

1985

CLASS OF SERVICE	CILCO	CIPS	COM ED	ELEC ENRGY	ILL POWER	INTER-ST PWR	IOWA-ILL	MT. CARMEL	SHER-RARD	SOUTH BELOIT	UNION ELEC
RESIDENTIAL SALES	8.44	8.05	9.78	0.00	7.03	6.95	9.28	7.75	9.84	6.17	6.97
LARGE (INDUSTRIAL)	5.10	4.73	6.03	2.24	3.99	4.19	5.34	6.55	0.00	4.66	3.61
SMALL (COMMERCIAL)	8.23	8.32	7.87	0.00	6.64	6.79	7.29	8.82	9.41	5.67	5.84
PUBLIC STREET & HIGHWAY LIGHTING	7.53	5.62	5.81	0.00	8.21	11.14	6.78	0.00	9.05	9.37	9.21
OTHER SALES TO PUB-LIC AUTHORITIES	7.09	5.73	6.59	0.00	4.42	4.81	6.05	6.86	0.00	0.00	0.00
SALES TO RAILROADS AND RAILWAYS	0.00	0.00	6.53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL SALES TO UL-TIMATE CUSTOMERS	6.92	6.71	7.76	2.24	5.39	5.38	7.[illegible]	7.14	9.75	5.25	4.58
SALES FOR RESALE	4.81	4.68	5.44	3.10	3.85	2.94	5.41	3.66	0.00	2.07	0.00
INTERDEPARTMENTAL SALES	6.07	2.97	0.00	0.00	0.00	23.54	0.00	0.00	0.00	2.22	0.00
TOTAL SALES OF ELECTRICITY	6.89	6.32	7.72	2.29	5.34	5.37	6.90	7.06	9.75	5.10	4.58

ILLINOIS ELECTRIC UTILITIES
TABLE ONE (CONTINUED)
REVENUE PER KWH BY CLASS OF SERVICE BY COMPANY
(CENTS)

1984

CLASS OF SERVICE	CILCO	CIPS	COM ED	ELEC ENRGY	ILL POWER	INTER-ST PWR	IOWA-ILL.	MT. CARMEL	SHER-RARD	SOUTH BELOIT	UNION ELEC
RESIDENTIAL SALES	8.52	8.00	9.56	0.00	7.01	6.86	9.15	7.63	8.69	5.98	6.04
LARGE (INDUSTRIAL)	5.21	4.71	6.09	2.24	3.98	4.44	5.36	6.29	0.00	4.34	3.32
SMALL (COMMERCIAL)	8.45	8.32	7.99	0.00	6.62	6.95	7.18	8.55	8.33	5.56	5.08
PUBLIC STREET & HIGHWAY LIGHTING	7.46	5.48	5.60	0.00	8.20	9.17	6.74	0.00	7.69	8.59	7.98
OTHER SALES TO PUBLIC AUTHORITIES	7.09	5.73	6.57	0.00	4.41	4.74	6.04	6.64	0.00	0.00	0.00
SALES TO RAILROADS AND RAILWAYS	0.00	0.00	6.53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL SALES TO ULTIMATE CUSTOMERS	7.02	6.68	7.76	2.24	5.38	5.50	7.02	6.93	8.61	4.99	4.11
SALES FOR RESALE	4.81	4.89	6.14	2.54	3.62	3.34	5.13	3.70	0.00	2.33	0.00
INTERDEPARTMENTAL SALES	5.99	2.58	0.00	0.00	0.00	21.12	0.00	0.00	0.00	2.74	0.00
TOTAL SALES OF ELECTRICITY	6.99	6.28	7.74	2.27	5.21	5.49	6.81	6.86	8.61	4.84	4.11

ILLINOIS ELECTRIC UTILITIES
TABLE TWO
RESIDENTIAL SALES

UTILITY	REVENUE 1985	REVENUE 1984	% CHG	MEGAWATT HOURS 1985	MEGAWATT HOURS 1984	% CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	112,962,289	118,507,514	-4.68%	1,338,679	1,390,623	-3.74%	162,873	163,898	-0.63%
CENTRAL ILLINOIS PUBLIC SERVICE CO	179,017,693	178,078,740	0.53%	2,224,288	2,225,647	-0.06%	263,268	264,282	-0.38%
COMMONWEALTH EDISON COMPANY	1,745,909,142	1,731,240,670	0.85%	17,846,846	18,103,199	-1.42%	2,763,451	2,749,821	0.50%
ILLINOIS POWER COMPANY	276,222,495	278,812,153	-0.93%	3,927,186	3,977,831	-1.27%	476,985	473,271	0.78%
INTERSTATE POWER COMPANY	4,254,462	4,217,075	0.89%	61,177	61,453	-0.45%	8,002	7,965	0.46%
IOWA-ILLINOIS GAS & ELECTRIC CO	32,224,572	32,924,628	-2.13%	347,080	359,949	-3.58%	59,344	59,597	-0.42%
MT CARMEL PUBLIC UTILITY COMPANY	3,227,339	3,248,685	-0.66%	41,652	42,564	-2.14%	4,584	4,605	-0.46%
SHERRARD POWER SYSTEM	10,873,542	10,097,280	7.69%	110,474	116,230	-4.95%	12,090	12,141	-0.42%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	2,199,479	2,005,948	9.65%	35,643	33,567	6.18%	4,528	4,420	2.44%
UNION ELECTRIC COMPANY	39,790,466	35,321,379	12.65%	571,052	584,633	-2.32%	60,661	60,876	-0.35%
TOTAL	$2,406,681,479	$2,394,454,072	0.51%	26,504,077	26,895,696	-1.46%	3,815,786	3,800,876	0.39%

ILLINOIS ELECTRIC UTILITIES
TABLE TWO (CONCLUDED)
RESIDENTIAL SALES

UTILITY	REVENUE PER KWH (CENTS) 1985	1984	% CHG	KWH PER CUSTOMER 1985	1984	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1985	1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	8.44	8.52	-0.94%	8,219	8,485	-3.13%	693.56	723.06	-4.08%
CENTRAL ILLINOIS PUBLIC SERVICE CO	8.05	8.00	0.62%	8,449	8,421	0.32%	679.98	673.82	0.91%
COMMONWEALTH EDISON COMPANY	9.78	9.56	2.30%	6,458	6,583	-1.90%	631.79	629.58	0.35%
ILLINOIS POWER COMPANY	7.03	7.01	0.28%	8,233	8,405	-2.04%	579.10	589.12	-1.70%
INTERSTATE POWER COMPANY	6.95	6.86	1.31%	7,645	7,715	-0.91%	531.67	529.45	0.42%
IOWA-ILLINOIS GAS & ELECTRIC CO	9.28	9.15	1.42%	5,849	6,040	-3.16%	543.01	552.45	-1.71%
MT CARMEL PUBLIC UTILITY COMPANY	7.75	7.63	1.57%	9,086	9,243	-1.69%	704.04	705.47	-0.20%
SHERRARD POWER SYSTEM	9.84	8.69	13.23%	9,138	9,573	-4.55%	899.38	831.67	8.14%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	6.17	5.98	3.18%	7,872	7,594	3.65%	485.75	453.83	7.03%
UNION ELECTRIC COMPANY	6.97	6.04	15.40%	9,414	9,604	-1.98%	655.95	580.22	13.05%
TOTAL	9.08	8.90	2.02%	6,946	7,076	-1.84%	630.72	629.96	0.12%

ILLINOIS ELECTRIC UTILITIES
TABLE THREE
LARGE SALES (INDUSTRIAL)

UTILITY	REVENUE 1985	REVENUE 1984	% CHG	MEGAWATT HOURS 1985	MEGAWATT HOURS 1984	% CHG	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS 1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$ 94,645,163	$ 101,879,442	-7.10%	1,854,551	1,954,711	-5.12%	258	272	-5.15%
CENTRAL ILLINOIS PUBLIC SERVICE CO	128,487,882	128,695,808	-0.16%	2,713,656	2,733,090	-0.71%	142	144	-1.39%
COMMONWEALTH EDISON COMPANY	1,070,192,944	1,078,145,524	-0.74%	17,746,705	17,693,744	0.30%	878	866	1.39%
ELECTRIC ENERGY INCORPORATED	168,034,104	140,815,140	19.33%	7,484,929	6,295,502	18.89%	1	1	0.00%
ILLINOIS POWER COMPANY	276,907,029	277,262,035	-0.13%	6,932,966	6,968,292	-0.51%	332	312	6.41%
INTERSTATE POWER COMPANY	6,010,011	6,229,183	-3.52%	143,444	140,307	2.24%	28	38	-26.32%
IOWA-ILLINOIS GAS & ELECTRIC CO	24,602,948	25,806,489	-4.66%	460,468	481,369	-4.34%	21	19	10.53%
MT CARMEL PUBLIC UTILITY COMPANY	5,514,235	5,328,073	3.49%	84,183	84,720	-0.63%	128	122	4.92%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	3,474,157	3,109,889	11.71%	74,606	71,643	4.14%	24	23	4.35%
UNION ELECTRIC COMPANY	80,732,004	74,187,183	8.82%	2,234,891	2,233,057	0.08%	442	444	-0.45%
TOTAL	$1,858,600,477	$1,841,458,766	0.93%	39,730,399	38,656,435	2.78%	2,254	2,241	0.58%

ILLINOIS ELECTRIC UTILITIES
TABLE FOUR
SMALL SALES (COMMERCIAL)

UTILITY	REVENUE			MEGAWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
	1985	1984	% CHG	1985	1984	% CHG	1985	1984	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$83,410,484	$84,356,682	-1.12%	1,013,279	998,678	1.46%	18,875	18,891	-0.08%
CENTRAL ILLINOIS PUBLIC SERVICE CO	132,878,842	133,067,255	-0.14%	1,597,155	1,599,313	-0.13%	40,184	40,196	-0.03%
COMMONWEALTH EDISON COMPANY	1,646,364,519	1,635,915,052	0.64%	20,920,182	20,481,227	2.14%	244,517	240,063	1.86%
ILLINOIS POWER COMPANY	179,665,137	178,701,433	0.54%	2,706,217	2,698,493	0.29%	56,057	55,591	0.84%
INTERSTATE POWER COMPANY	3,411,994	3,088,111	10.49%	50,219	44,456	12.96%	1,922	1,920	0.10%
IOWA-ILLINOIS GAS & ELECTRIC CO	28,252,323	28,338,137	-0.30%	387,345	394,430	-1.80%	7,289	7,201	1.22%
MT CARMEL PUBLIC UTILITY COMPANY	1,256,544	1,303,540	-3.61%	14,244	15,238	-6.52%	953	950	0.32%
SHERRARD POWER SYSTEM	2,544,362	2,214,380	14.90%	27,026	26,579	1.68%	1,127	1,130	-0.27%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	1,245,179	1,137,152	9.50%	21,954	20,464	7.28%	603	587	2.73%
UNION ELECTRIC COMPANY	33,739,480	29,758,974	13.38%	577,699	586,252	-1.46%	7,433	7,311	1.67%
TOTAL	$2,112,768,864	$2,097,880,716	0.71%	27,315,320	26,865,130	1.68%	378,960	373,840	1.37%